



STRONG TEAMS, STRONGER SCHOOLS **NEW!**



learning**together**

*Constantly learning,
constantly evolving.*



OID: E10201112

Course's official page [here](#).

Advanced Institute for Skills Development



COURSE DESCRIPTION

Schools are complex organizations of structures and cultures reflecting the values of those who lead and work in them. Your staff, as individuals, have different skills, different ideas and different ways of working. Managing people involves dealing with life choices, human emotions and developing a greater level of personal effectiveness.



Effective school team management strengthens leadership, improves teaching, learning and increases job satisfaction.

With this course you'll be able to:

- Learn some essential strategies for managing individuals and teams, leading and enhancing team performance through delegation, coaching, effective prioritisation and able decision-making;
- Become more confident and gain essential people management skills to motivate and inspire performance in your school/training center/organization.



Course Objectives: The course's main goal is to handle the key factors that will ensure productivity, engagement, and growth, as well as a leader's role in building trust, removing roadblocks, nurturing connections with team members and setting clear goals. It is designed to enable leaders to reflect on the importance of teams in operations, leadership and management; to foster people development, reward and motivate individuals and nurture talent. Furthermore, it will also help Identify and implement strategies to increase i) teams' effectiveness and impact, ii) team working in delivering the organisation's vision.

COURSE INFORMATION

Learning Outcomes

- Communicate more effectively with the people you work with and motivate them to deliver stronger and constructive team outcomes;
- Strengthen your leadership style, develop your emotional intelligence;
- Resolve conflict through appropriate negotiation techniques;
- Set healthy boundaries for managing difficult people issues and behaviours;
- Lead an effective change process involving other stakeholders;
- Coach team members to fulfil their potential;
- Performance management to facilitate growth and enable effective corrective action where and when needed;
- Transfer and share core values, experiences and effective teaching practices with other teachers and colleagues.

Duration: 1 week (7 days – Sunday to Saturday – 9h00 to 14h00)

Location: Lisbon, Portugal **NEW!** **Language:** English

Certification: Certificate of Attendance + description of the learning outcomes above; Europass validation

Price: 660€ (course fee + administration costs + social program)

(Our courses are eligible to be completely funded by the new Erasmus+ program 2021-2027 – KA1 funds and several other programs)

See more information (e.g. dates, included activities) [here](#).

DAILY PROGRAM*

Our courses also include a daily Coffee Break & Social Program (4 ACTIVITIES)

DAY 1

- Welcome dinner, icebreaking
- Meet & greet, networking – participants and staff
- Week briefing & planning

DAY 2

- Communicating effectively with team members
- Motivating team members and other stakeholders
- Developing emotional intelligence and knowing how to use it within your team
- Performance management, monitoring performance & feedback
- Developing your leadership style and communication skills when managing others
- Facilitate effective change using best practice models
- Practical group work and exercises

DAY 3

- Organising team work
- Communicating effectively with the team
- Management focused on results and people
- Motivating and energising the team
- Conflict management – Negotiation skills
- Managing change within your team
- Dealing with difficult people, including setting healthy boundaries when dealing with difficult behaviours, managing resistance, counselling, coaching and conflict resolution
- Exploring the notion of talent, its expected value to the organisation, and how it is managed within an organisation

DAY 4

- Team leadership: own phenomena and dynamics, challenges and specific problems
- Different personal preferences and their impact on leadership roles
- Different leadership styles
- Skills needed for team coordination
- Strategies to mobilize the team for an excellent performance
- Coach and performance manage others to achieve the best outcome at both an individual and organisational level
- Problematic situations within the team
- Practical group work and exercises

DAY 5

- Teamwork – implications and specificities
- Excellence in teamwork
- Interpersonal differences and their impact on teamwork
- Personal resources' allocation according to the team
- How to overcome impasses and obstacles in teamwork

DAY 6

- Group work
- Presentations
- Course roundup & review
- Learning outcomes' validation
- Certification Ceremony

DAY 7

Social Program & Activities

- 7 Hills River Cruise
- Belém Lisbon Tour
- Modern Lisbon Tour



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Learning Together believes that well-trained teachers are more motivated & better able to successfully perform and achieve organizational goals! We believe that all organizations' core are its **people**, therefore we organise development courses for education professionals who want to enhance & acquire new competencies related to their work practice. That way, participants can better teach the people of tomorrow, **while absorbing new cultures and meeting people all around Europe!**

LET'S LEARN TOGETHER!

**Sign up for a course and
start your journey with us!**



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information, click
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